



Salesforce

Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)

NEW QUESTION 1

Which two access grants are stored in the Group Maintenance tables? Choose 2 answers

- A. Inherited access grants
- B. Explicit grants
- C. Group Membership grants
- D. Implicit grants

Answer: AC

NEW QUESTION 2

Universal Containers uses person accounts to represent retail customers and business accounts to represent commercial customers. The Retail Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to Private, how might the architect meet these requirements?

- A. Give View All access for Accounts to the Retail Sales profile.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to at account contact roles records owned by sales reps.
- D. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount.

Answer: D

NEW QUESTION 3

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

Answer: D

NEW QUESTION 4

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

Answer: AC

NEW QUESTION 5

Sales manager want their team members to help each other close Opportunities. The Opportunity and .. private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules ..

What is the side effect of this approach?

- A. Sales Reps on the same team will have Edit access to the Accounts for Opportunity owned by their.
- B. Sales reps on the same will have Read access to the Accounts for Opportunities owned by their.
- C. All sales reps will have Read access to all Accounts.
- D. All sales reps will have Read access to Accounts for all Opportunities.

Answer: C

NEW QUESTION 6

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- A. The Organization-Wide Default for the Account object is Private.
- B. The Organization-Wide Default for the Account object is Public Read/Write.
- C. The Organization-Wide Default for the Account object is Public Read-Only.
- D. The Object permissions for the Account object are Create, Read, and Edit.

Answer: A

NEW QUESTION 7

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.

- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

Answer: D

NEW QUESTION 8

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

Answer: D

NEW QUESTION 9

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'
- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

Answer: BC

NEW QUESTION 10

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

Answer: CDE

NEW QUESTION 10

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads.

Which organization default (OWD) approach should an architect recommend that will help US employee?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead
- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.

Answer: C

NEW QUESTION 14

Susan posts a file to the Chatter feed for a record of an object.

Which two statements accurately describe who can view the file by default?

- A. Susan and users with a shared Chatter post for the file.
- B. Susan and users with the View all Data permission.
- C. Susan and users with access to the record.
- D. Susan only

Answer: BC

NEW QUESTION 16

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

Answer: D

NEW QUESTION 18

A user at Universal Containers would like to give access to a Report folder to someone else in the organization. Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

Answer: CD

NEW QUESTION 23

The architect has a requirement to create a criteria-based sharing rule based on the customer Social.. up the rule in Contact Sharing, the field is not shown on the list of available field.

What might cause this?

- A. The field has been configured for encryption.
- B. The architect does not have permission to Compliance fields.
- C. The architect's profile does not have field level Security (FLS) for this field.
- D. fields with validation rules are not available for sharing rules.

Answer: A

NEW QUESTION 27

Universal Containers has the following requirements:

- * The Commercial Account and Consumer Account support departments should not collaborate.
- * The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- * The Commercial sales department should share its customers with the Commercial support department.
- * The Consumer sales department shares its customers with the Consumer support department.
- * The Commercial and Consumer support departments roll up to the same Support Director.
- * The sales departments will remain the Account Owner for the Accounts that they sell to. What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
- B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).
- C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

Answer: D

NEW QUESTION 32

Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are reporting they don't see any of the Accounts that were shared with the public group. what is the underlying Issue for these users?

- A. The users are In profiles that have no access to the Account object.
- B. The page layout assigned to these mart to different than the Account owner
- C. The users have a permission set that only allow Accounts in "Active' status.
- D. The Accounts ire owned by users higher In the role hierarchy.

Answer: A

NEW QUESTION 37

What advanced tool can Salesforce enable for Large-scale role hierarchy realignments?

- A. Set external organization-wide default to public read only
- B. Skinny Table Indexing
- C. Granular locking
- D. Partitioning by Divisions

Answer: C

NEW QUESTION 39

Universal containers (UC) service reps are assigned to a profile which has "View All" in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider? Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Answer: A

NEW QUESTION 42

What advanced tool can Salesforce enable for large-scale role hierarchy realignment?

- A. Granular locking
- B. Partitioning Division
- C. Set external organizational-wide default to public read only
- D. Skinny Table Indexing

Answer: A

NEW QUESTION 44

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

Answer: C

NEW QUESTION 48

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

- A. Manage Custom Report Types
- B. Customize Application
- C. Manage Dashboards
- D. View All Data

Answer: CD

NEW QUESTION 51

Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?

- A. Change the sharing model on the Job object to Public Read/Write.
- B. Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
- C. Create public groups for each team, and share the jobs with the groups instead of users.
- D. Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

Answer: C

NEW QUESTION 52

Universal Containers has the following Sharing Settings for their Org:

Account = Private

Contact = Controlled by Parent

Opportunity = Private

Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Opportunity Access
- B. Case Access
- C. Contact Access
- D. Contract Access
- E. Account Access

Answer: ABE

NEW QUESTION 54

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object? Choose 2 answers

- A. Public Groups
- B. Roles
- C. Queue
- D. My Case Teams

Answer: CD

NEW QUESTION 56

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

Answer: C

NEW QUESTION 60

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

Answer: A

NEW QUESTION 64

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts?

Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.
- D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

Answer: AD

NEW QUESTION 67

Universal Containers has requirement to integrate Salesforce with an external system to control record access. What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

Answer: B

NEW QUESTION 71

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

Answer: C

NEW QUESTION 76

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.
- D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

Answer: B

NEW QUESTION 77

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.

- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

Answer: D

NEW QUESTION 78

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator?
Choose 2 answers.

- A. Disable "Grant Access Using Hierarchies."
- B. Disable the "Create" permission on all other profiles.
- C. Disable the "Read" permission on all other profiles.
- D. Disable the "View All" permission on all other profiles.

Answer: AD

NEW QUESTION 83

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

Answer: BC

NEW QUESTION 87

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex until tests?

- A. runAs() does not enforce user permissions or field-level permissions in test classes
- B. runAs() can be used inside of test classes to validate record-level security
- C. runAs() can be used inside of test classes to validate field-level permissions
- D. runAs() can be used outside of test classes to bypass record-level security
- E. runAs () counts towards total DML statements issued within transaction

Answer: ABE

NEW QUESTION 89

For the Universal Containers Commercial and Consumer support departments, having access to Activities for Contacts with which they interact is important. Commercial support users should not see Consumer Accounts/Contacts and Consumer support users should not see Commercial Accounts/Contacts. Assuming the Organization-Wide Default for Activities is set to "Controlled by Parent" what is the minimum level of Sharing access a support user would need to Accounts/Contacts to view associated Activities?

- A. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read/Write access to Accounts/Contacts.
- B. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Private access to Accounts/Contacts.
- C. The users need no access to Accounts/Contacts with the proper Activity Sharing Rules and Profile Permissions for the Accounts Tab.
- D. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read only access to Accounts/Contacts.

Answer: D

NEW QUESTION 93

Universal Containers has a custom object, Employee Review, with an Organization-Wide Default security setting of Private. A user lookup on the Employee Review object is populated when a reviewer is assigned to perform a review. How can this user be granted edit access to the record if they are not the owner?

- A. The user will be granted access to the record automatically when the user lookup is populated.
- B. Create a workflow rule to share the Employee Review record with the user in the lookup field.
- C. Create an Apex trigger to insert an Employee Review Share record with an access level of Edit.
- D. Create a criteria-based sharing rule to share the record with the user in the lookup field.

Answer: D

NEW QUESTION 97

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the {!Schema.sObjectType.Lead.fields.isAccessible()} expression
- D. Use the Schema.SObject.Lead.isAccessible() method.

Answer: B

Explanation:

<apex:outputText value="{!contactName}" rendered="{!\$ObjectType.Contact.fields.Name.Accessible}" />

NEW QUESTION 101

The System Administrator at Universal Containers has created two list views called ListV1 and ListV2. One group of users should only see ListV1 and the second group of users should only see ListV2. Two public groups were created to restrict visibility to the respective list views. However, users in both groups are able to see both list views. What system permission in their profile enabled the users to see all list views?

- A. Manage Custom List Views
- B. Manage Private List Views
- C. Manage Public List Views
- D. Manage Custom Permissions

Answer: C

NEW QUESTION 103

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?
Choose 2 answers

- A. Criteria-based Sharing Rules
- B. "View All" Profile settings
- C. Owner-based Sharing Rules
- D. Manual Sharing

Answer: BD

NEW QUESTION 106

Universal Containers (UC) has implemented Customer Community with customer community license for .. any record owned by its customers should be accessible by UC users in the customer support role.
How can an Architect configure the system to support the requirements?

- A. Sharing Set
- B. Share Group
- C. Apex Sharing
- D. Sharing Rule

Answer: B

NEW QUESTION 107

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B. Both Sales Rep A and B have the same role in the Role Hierarchy.
What access will Sales Rep A have to the Opportunity after the transfer?

- A. Full Access
- B. No Access
- C. Read/Write
- D. Read Only

Answer: B

NEW QUESTION 110

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with field level security permission of read only on certain users' profiles are being updated by this class.
How should the architect fix this problem?

- A. Add With Sharing keyword to the class,
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the IsUpdateable() Apex method to test each field prior to allowing update.
- D. Use the WITH SECURITY_ENFORCED keyword in the SOQL statement.

Answer: D

NEW QUESTION 115

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

Answer: C

NEW QUESTION 116

Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoice records. currently, invoice is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles stills have access to the invoice object.

Which approach should an architect recommend to fix this problem?

- A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.
- B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.
- C. Replace Account and Invoice Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles,
- D. Change the Invoice organization-wide default from Controlled by Parent to Private and remove invoice access from the unauthorized

Answer: D

NEW QUESTION 118

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class.

How should the architect fix this problem?

- A. Put the code in an class that uses the With Sharing keyword.
- B. Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- C. Use the With SECURITYT_ENFORCED keyword in the SOQL statement.
- D. Add With Sharing keyword to the class.

Answer: C

NEW QUESTION 120

User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

- A. Changes affect the default Opportunity team.
- B. Changes affect only the ACME Account
- C. Changes affect the default Account team.
- D. Changes affect all child ACME Accounts.

Answer: B

NEW QUESTION 123

At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Kay Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort?

Choose 3 answers

- A. Criteria-Based Sharing Rules
- B. Owner-Based Sharing Rules
- C. Role Hierarchy
- D. Apex Managed Sharing
- E. Permission Sets

Answer: ACE

NEW QUESTION 128

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

Answer: BD

NEW QUESTION 131

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners.

Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

- A. Partition data using Divisions
- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

Answer: BCE

NEW QUESTION 134

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to their distributor for delivery.

What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Custom Community

Answer: C

NEW QUESTION 135

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads? Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.
- C. Increase batch size.
- D. Group records by ParentID within a batch.

Answer: BD

NEW QUESTION 139

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to misconfigured role hierarchy (Shipment OWD is Private). After investigation, they determined the role hierarchy for these users is correct.

What can be the reason why Universal Containers sales managers are not able to see Shipment records?

- A. The Grant Access Using hierarchies option on Shipment Sharing Settings was incorrectly disabled by the Salesforce admin.
- B. Role hierarchy Implicit sharing was Incorrectly disabled by the Salesforce admin.
- C. Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.
- D. Sales managers have only the Read permission on the Shipment object and should not be able to edit their team records.

Answer: A

NEW QUESTION 144

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either "With Sharing" or "Without Sharing". Which two ways allow the Architect to meet these requirements?

Choose 2 answers.

- A. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class.
- B. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class and use the runAs() method to dynamically set the context.
- C. Create a reusable SOQLQueries class; specify "With Sharing" on the methods that require user context and "Without Sharing" on the methods requiring system context.
- D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the "With Sharing" keyword on the User SOQLQueries class and "Without Sharing" on the SystemSOQLQueries class.

Answer: CD

NEW QUESTION 145

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

Answer: B

NEW QUESTION 149

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

Answer: D

NEW QUESTION 154

After setting up Customer Community and enable collaboration, the architect realizes that customers are only Chatter posts from other customers in their account. What should the architect do to allow viewing chatter posts from all customers?

- A. Enable Community User Visibility.
- B. Set View AH for Chatter posts.
- C. Enable Chatter Super User.
- D. Enable Internal Users Visibility.

Answer: B

NEW QUESTION 156

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- A. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact reps.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount
- D. Give view All access for Accounts to the Retail Sales profile.

Answer: C

NEW QUESTION 161

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met:

The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

Answer: BD

NEW QUESTION 166

Universal Containers has recently activated an integration that synchronizes customer information and orders into their CRM of choice: Salesforce.com. One of their largest customers, United Air, has over 12,000 unique contacts. Since the integration was activated, sales reps are having trouble adding contacts to the United Air account. When a sales rep adds a contact, they get the following error message:UNABLE_TO_LOCK_ROW, This issue seems to affect the United Air account and several other large customers. The sales rep can usually save the contact by trying again later in the evening. What should the Architect recommend as a possible solution?

- A. Add a role-based sharing rule so all sales team members have Read/Write access to contacts.
- B. Remove sharing rules and replace them with Apex sharing for Unite Air and the other large accounts.
- C. Implement an account hierarchy and redistribute the contacts evenly under the child accounts.
- D. Create a permission set for the sales team to grant them Read/Write access to all account fields.

Answer: C

NEW QUESTION 171

Universal Containers maintains Job information in a Custom Object that contains sensitive information. The only users who should be able to view and edit Job records are the user who owns the record and all users in the Delivery profile. Which three platform sharing tools are required to support the above requirements? Choose 3 answers.

- A. Grant access Using Hierarchy sharing setting on the Job Object set to false.
- B. "Modify All" permission for Job Object on the Delivery Profile.
- C. Criteria-Based sharing rule for the Delivery Profile on the Job Object.
- D. Organization-Wide Default sharing setting of Private on the Job Object.
- E. "View All Data" profile permission on the Delivery Profile.

Answer: ABD

NEW QUESTION 174

What should a Salesforce architect recommend to make sure that users that gained access to a custom object record through Apex managed sharing do not lose access to it when its owner is changed?

- A. Create specific Apex Sharing Reason for the custom object.
- B. Use "runAs" system method in Apex classes to enforce record visibility.
- C. Use "With Sharing" keyword to make sure record visibility will be considered.
- D. Create a new record in _Share object with RowCause 'Manual'.

Answer: A

NEW QUESTION 178

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page

- C. The output field is visible to user
- D. The user is able to enter a value into the phone field

Answer: B

NEW QUESTION 183

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all .. How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C. Use Apex Sharing to remove NPS object share records for Manager profiles.
- D. Set organization-wide default to Private and uncheck the Access Using Hierarchies Option for ..

Answer: D

NEW QUESTION 186

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations? Choose 3 answers.

- A. Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.
- B. Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.
- C. Record ownership, to ensure that no user owns more than 10,000 Object records in the system.
- D. Apex Managed Sharing triggers, to ensure that no trigger is querying more that 10,000 Object records.

Answer: ABC

NEW QUESTION 191

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Answer: BD

NEW QUESTION 195

Universal Containers has junction object called "Job Production Facility", with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

Answer: D

NEW QUESTION 199

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP ...> Direct of sales ...> Sales Manager ...> Sales Reps

What is the main problem a Salesforce Architect will face to provide a solution?

- A. Partner Community does not support Role Hierarchy.
- B. Partner User Roles are limited to three levels.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Super User does not work in Partner Community

Answer: B

NEW QUESTION 202

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.

Answer: D

NEW QUESTION 207

The architect at Universal Containers would like to prevent users from editing encrypted fields. Assuming no customizations are implemented, which two options should the Architect choose to support the requirement?

Choose 2 answers

- A. Validation Rules
- B. Page Layout settings
- C. Apex Triggers
- D. Workflow Rules

Answer: AB

NEW QUESTION 209

A dummy user at Universal Containers owns more than 10,000 lead records. The system assigned all these leads to a dummy user. This is causing performance issues whenever role hierarchy changes. Which two options should be recommended to improve performance?

Choose 2 answers.

- A. Assign ownership to a small number of users.
- B. Add the dummy user into a public group.
- C. Add the dummy user to the bottom of the role hierarchy.
- D. Do not assign a role to the dummy user.

Answer: AD

NEW QUESTION 212

If OWD is Public Read Only, what are sharing access options

- A. Read, - Read/Write

Answer: A

NEW QUESTION 214

When writing test methods, what functionality is verified by the system method "runAs()"?

- A. Enforcement of a user's record sharing.
- B. Enforcement of user permissions.
- C. Enforcement of a user's field-level security.
- D. Enforcement of user's public group assignments.

Answer: A

NEW QUESTION 219

Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor.

Which feature only supports these requirements?

- A. Permission set to grant community admin permission
- B. Delegate external user
- C. Partner super user
- D. Partner community admin.

Answer: C

NEW QUESTION 224

Which two are potential vulnerabilities in the following code snippet? `<apex:page> <apex:form>`

`<apex:outputText value="Enter Name"/> <apex:inputText value="{!name}" /> <apex:commandButton value="Query" action="{!query}" /> </apex:form>`

`</apex:page> public class SOQLController { public String name { get { return name;} set {name=value;} } public PageReference query() { String qryString='SELECT Id FROM Contact WHERE ' + '(IsDeleted = false and Name like \'' + name + '\')'; queryResult = Database.query(qryString); return null; } }`

Choose 2 answers

- A. FLS check
- B. SOQL Injection
- C. Data Access Control
- D. Arbitrary Redirects

Answer: BC

NEW QUESTION 227

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?

Choose 2 answers.

- A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
- B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.
- C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
- D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

Answer: BC

NEW QUESTION 232

If you want to create some logic that will share certain records in APEX code, you just have to create special records that will open access to the desired records. The aim is to create records of certain type, for example , all share objects for custom objects are named as

A. MyCustomObject_Share

Answer: A

NEW QUESTION 236

Universal Containers would like to customize the security and sharing features of Salesforce Account Teams. They have decided to implement a Custom Account Team object. They would like the new enhancement to include all of the features of the existing account team, but also utilize Apex and Visualforce on the custom Account Team object.

Which two different approaches should the Architect consider when designing this enhancement? Choose 2 answers

- A. The need to synchronize the AccountTeamMember object with the Custom Account Team object data.
- B. The need to maintain the Account_share object based upon the Custom Account Team object data.
- C. The need to dynamically create Criteria-Based Sharing rules with Custom Account Team object data.
- D. The need to customize Account screens in Visualforce, as the Account_share object cannot be maintained programmatically.

Answer: AB

NEW QUESTION 237

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner.

What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

Answer: A

NEW QUESTION 240

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

Answer: A

NEW QUESTION 244

Universal Containers has a Private Sharing Model and restrictive data access settings in place. The data governance team is planning to deploy a master data management tool that will need write access to all system data, and the Architect has been asked to prepare a Data Governance User Profile that has full access to all data regardless of Sharing and CRUD Settings. What is the optimal way to enable this requirement?

- A. Ensure the profile has the "Modify All Data permission enabled
- B. Create a Sharing Rule for required Objects, on an API Only profile
- C. Create an All Data Access app as a default for this Profile.
- D. Enable the "Edit Read -Only Fields" permission for this Profile.

Answer: A

NEW QUESTION 245

What is the security vulnerability in the following code snippet? <apex:form>

<apex:commandButtonrender="outputIt" value="Update It"/> <apex:inputText value="{!myTextField}"/>

<apex:form> <apex:outputPanel id="outputIt"> Value of my Textfield is <apex:outputText Value="{!myTextField}" escape="false"/> <apex:outputPanel>

- A. SOQL Injection
- B. Arbitrary Redirects
- C. Cross-Site Scripting
- D. Access Control

Answer: C

NEW QUESTION 250

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions

- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

Answer: AD

NEW QUESTION 253

In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from Salesforce. What technology can Universal Containers use to achieve this?

- A. Implement a third-party tokenization service.
- B. Implement an on-premise database.
- C. Implement a third-party proxy server.
- D. Implement the Salesforce Shield toolkit.

Answer: C

NEW QUESTION 256

Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
- B. Create a lookup relationship from the Loan object to the User object
- C. Use a trigger on the Loan object to create the corresponding record in the Loan share object
- D. Create a master-detail relationship from the Loan to the User object
- E. Loan records will be automatically shared with the Underwriter
- F. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

Answer: B

NEW QUESTION 257

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