

700-760 Dumps

Cisco Security Architecture for Account Managers

<https://www.certleader.com/700-760-dumps.html>



NEW QUESTION 1

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

Answer: BC

NEW QUESTION 2

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

Answer: BC

Explanation:

https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2

NEW QUESTION 3

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

Answer: B

NEW QUESTION 4

Which two security areas are part of Cisco's web solutions? (Choose two.)

- A. URL Filtering
- B. Web Security
- C. Email Security
- D. Identity & Access Control
- E. Malware Protection

Answer: DE

NEW QUESTION 5

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

Answer: BE

NEW QUESTION 6

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

Answer: AD

NEW QUESTION 7

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Reinforce their threat-centric security tactics.
- B. Decrease internal access and reporting

- C. Expand their IT departments.
- D. Rebuild their security portfolios with new solutions
- E. Complement threat-centric tactics with trust-centric methods.

Answer: AD

NEW QUESTION 8

What is the primary customer challenge caused by the wide variety of security solution providers on the market?

- A. Finding a low-cost option
- B. Determining the single best security product
- C. Contacting all providers for information
- D. Finding the right provider to offer the best value

Answer: D

NEW QUESTION 9

How can partners leverage Cisco's award-winning resources and support to help customers?

- A. Access support, services, and resources whenever needed.
- B. Be the first to receive new innovations.
- C. Take advantage of incentives programs.
- D. Earn higher margins on each deal sold.

Answer: B

NEW QUESTION 10

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

Answer: AD

NEW QUESTION 10

In which two ways has digitization transformed today's security threat landscape? (Choose two.)

- A. Expanding complexity
- B. Growing ecosystem
- C. Decreasing endpoint ecosystem
- D. Decreasing 3rd party applications
- E. Decreased access points

Answer: AB

NEW QUESTION 14

Which two attack vectors are protected by Web Security? (Choose two.)

- A. Email
- B. Voicemail
- C. Cloud
- D. Web
- E. Data Center

Answer: DE

NEW QUESTION 19

What are two factors that influence customer IoT conversations'? (Choose two)

- A. Maturity
- B. Detection
- C. Motivation
- D. Protection
- E. Prevention

Answer: CE

NEW QUESTION 24

Which two products are involved in granting safe access to apps? (Choose two.)

- A. ACI
- B. Identify Services Engine

- C. TrustSec
- D. Duo
- E. SD-Access

Answer: CE

NEW QUESTION 27

What are two steps organizations must take to secure IoT? (Choose two.)

- A. update equipment
- B. block contractors
- C. remediate malfunctions
- D. prevent blackouts
- E. acquire subscription solutions

Answer: CE

NEW QUESTION 31

Which two attack vectors are protected by NGFW? (Choose two.)

- A. Web
- B. Cloud
- C. Mobile
- D. Data Center
- E. Email

Answer: CD

NEW QUESTION 32

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

Answer: CE

NEW QUESTION 36

What are two key Cisco IoT use cases? (Choose two.)

- A. Mobile Utilities
- B. Financial Institutions
- C. Parks and Recreation
- D. Industrial Security
- E. Connected Health

Answer: BE

NEW QUESTION 39

Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

- A. Network control
- B. Investigation
- C. Anomaly detection
- D. Threat protection

Answer: B

NEW QUESTION 42

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Stealthwatch
- B. Web Security
- C. Remote Access VPN
- D. ThreatGrid
- E. Advanced Malware Protection (AMP)
- F. Next-Generation Firewall (NGFW)
- G. Next-Generation Intrusion Prevention System (NGIPS)

Answer: ABG

NEW QUESTION 46

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two)

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Reinforce device infrastructure with an extensive security portfolio
- C. Provide vital training to ensure a skilled workforce.
- D. Analyze user and device vulnerability.
- E. Manage risk more effectively across the environment.

Answer: AC

NEW QUESTION 47

For what does ACI provide a single point of support?

- A. automation
- B. management
- C. orchestration
- D. visibility

Answer: A

NEW QUESTION 52

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. DNS-Layer Security
- B. CTD & Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

Answer: CD

NEW QUESTION 56

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

- A. Web Security
- B. AnyConnect
- C. TrustSec
- D. Identity Services Engine (ISE)
- E. Next-Generation Firewalls (NGFW)
- F. Next-Generation Intrusion Prevention System (NGIPS)
- G. Advanced Malware Protection (AMP) for Endpoints

Answer: ACE

NEW QUESTION 60

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Answer: AD

NEW QUESTION 62

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