

Microsoft

Exam Questions MB-920

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)



NEW QUESTION 1

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports. For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 2

A construction services firm plans to standardize financial and payroll functions including the capability of adding timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?

- A. Power Platform
- B. Dynamics 365 Project Operations
- C. Dynamics 365 Supply Chain Management
- D. Dynamics 365 Human Resources

Answer: B

NEW QUESTION 3

A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program. You need to recommend a method for tracking customer spending. What should you recommend? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.
Hot Area:

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 4

A company plans to implement Dynamics 365 Human Resources. You need to describe the capabilities of the app to the company's human resource manager. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application Description automatically generated

NEW QUESTION 5

A company plans to implement Dynamics 365 finance and operations apps.

You need to recommend a feature that allow users to edit Dynamic 365 data by using Microsoft Office. Changes that you make in Microsoft Office must update Dynamic 365.

What should you recommend? To answer, select the appropriate options in the answer area.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 6

A company plans to use Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Yes No

NEW QUESTION 7

A company implements Dynamics 365 Supply Chain Management. The company uses external vendors to produce some parts.

You need to recommend actions to manage vendor operations.

Which three actions should you recommend? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Update the status of production order operations that are subcontracted to Completed when the vendor's work is done.
- B. Create an operation for the subcontractor to track the progress of the vendor's work.
- C. Assign each operation in a production order to multiple vendors.
- D. Ensure that each production order relates to a single vendor.
- E. Automatically generate purchase orders for operations that you subcontract to a vendor.

Answer: BDE

NEW QUESTION 8

A company wants to use sales, resourcing, project management, and expense tracking in a single application. What should the company implement?

- A. Dynamics 365 Project Operations
- B. Dynamics 365 Finance
- C. Dynamics 365 Business Central
- D. Dynamics 365 Human Resources

Answer: C

NEW QUESTION 9

A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application Description automatically generated

NEW QUESTION 10

A company plans to implement Dynamics 365 Project Operations. You need to recommend a capability that meets each requirement.

Which capability should you recommend? To answer, select the appropriate option in the answer area. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 10

A company implements Dynamics 365 Project Operations for the sales quotation process. A qualified lead requests a quotation for services. Which records are used for this stage of the sales process? To answer, select the appropriate option in the answer area.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 13

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Hot Area:

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 14

A company uses Dynamics 365 Supply Chain Management. The company plans to implement Asset Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 16

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

- A. case management and loyalty programs

- B. a mobile app and online sales
- C. a retail store, an online store, and a call center
- D. a mobile app and a credit card gateway

Answer: C

NEW QUESTION 20

A company wants to understand the self-service capabilities of Dynamics 365 Human Resources. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 23

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities.

What should you recommend?

- A. Lifecycle Services
- B. Item templates
- C. Products and product masters
- D. Product Insights

Answer: C

NEW QUESTION 25

A company uses Dynamics 365 Commerce.

You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations. Which POS options have offline capabilities? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, application Description automatically generated

NEW QUESTION 26

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

Calculate aged balances by customer.

Create customer invoices that are not related to sales orders.

You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 29

A company is evaluating Dynamics 365 Fraud Protection for various types of transactions.

Which experience should you use? To answer, drag the appropriate experiences to the correct scenarios. Experiences may be used once, more than once, or not at all.

You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 31

A company implements Dynamics 365 Finance.

You need to recommend which account types the company should use for main accounts. What should you recommend?

To answer, drag the appropriate general ledger elements to the correct accounts. Each element may be used once, more than once, or not at all.

You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 32

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 35

For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Text Description automatically generated

NEW QUESTION 39

A company plans to implement Dynamics 365 finance and operations apps. The company wants to integrate Microsoft Teams with these applications. Which three platforms support Microsoft Teams integration? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Dynamics 365 Commerce
- B. Power BI
- C. Microsoft Dataverse
- D. Dynamics 365 Customer Engagement (on-premises)
- E. SharePoint Online

Answer: ABE

NEW QUESTION 40

A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product. You need to recommend a manufacturing type for the company. Which type of manufacturing should the company implement?

- A. Process
- B. Lean
- C. Discrete

Answer: A

NEW QUESTION 44

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 46

A company manufactures, rents, and resells equipment for dental clinics. Maintaining high-quality standards is crucial for operations. All quality-related issues in the supply chain must be managed in the system.

Match each feature to its use case.

Instructions: To answer, drag the appropriate feature from the column on the left to its use case on the right. Each feature may be used once, more than once, or not at all.

NOTE: Each correct match is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 47

A customer wants to implement Dynamics 365 Human Resources to manage employee benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 49

A company implements Dynamics 365 Finance.

You need to recommend a way for the company to view overdue balances for a group of customers at a point in time.

What should you recommend? To answer, select the appropriate option in the answer area.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 53

A company implements Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

NEW QUESTION 54

A company uses Dynamics 365 Human Resources.

You need to ensure that workers can document their own performance relative to goals. What should you direct the workers?

- A. Compensation management page
- B. Personnel management page
- C. Performance goals page
- D. Employee self-service workspace

Answer: D

NEW QUESTION 58

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