

## Sharing-and-Visibility-Designer Dumps

### Salesforce Certified Sharing and Visibility Designer (SP19)

<https://www.certleader.com/Sharing-and-Visibility-Designer-dumps.html>



**NEW QUESTION 1**

What is the best practice for testing sharing and visibility changes?

- A. Use Administrative and User reports to view the Active Users.
- B. Use the Login As feature for a sample user in each role and profile.
- C. Use Field Audit Trail to audit the field meta-data and visibility.
- D. Use the Sharing button to test Profile and Permission set changes.

**Answer: B**

**NEW QUESTION 2**

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

**Answer: D**

**NEW QUESTION 3**

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

**Answer: D**

**NEW QUESTION 4**

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

**Answer: D**

**NEW QUESTION 5**

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer: D**

**NEW QUESTION 6**

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

**Answer: CDE**

**NEW QUESTION 7**

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads. Which organization default (OWD) approach should an architect recommend that will help US employee?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead

- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.

**Answer:** C

#### NEW QUESTION 8

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.  
What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

**Answer:** D

#### NEW QUESTION 9

A user at Universal Containers would like to give access to a Report folder to someone else in the organization.  
Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

**Answer:** CD

#### NEW QUESTION 10

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center. In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer:** C

#### NEW QUESTION 10

Universal Containers wants to create a way to store sensitive Invoice Data in Salesforce. A User who owns an Account should not see every Invoice, but only invoices that they or their subordinates own. Which two features should be considered during this solution implementation?  
Choose 2 answers.

- A. Deploy the Relationship between Accounts and the Invoices Object as Master-Detail.
- B. Ensure that the Organization-Wide Default sharing for Invoices is set to Private.
- C. Create a Workflow that populates the Invoice sharing object upon Insert.
- D. Deploy the Relationship between Accounts and the Invoices Object as Lookup.

**Answer:** AB

#### NEW QUESTION 11

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons? Choose 2 answers

- A. Ensuring the developer can more easily troubleshoot programmatic sharing.
- B. Ensuring the Share record is not deleted upon ownership change.
- C. Ensuring the Share record is deleted upon ownership change.
- D. Ensuring there is additional criteria available for Criteria-Based Sharing.

**Answer:** AB

#### NEW QUESTION 14

Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are reporting they don't see any of the Accounts that were shared with the public group.  
what is the underlying Issue for these users?

- A. The users are In profiles that have no access to the Account object.
- B. The page layout assigned to these mart to different than the Account owner
- C. The users have a permission set that only allow Accounts in "Active' status.
- D. The Accounts ire owned by users higher In the role hierarchy.

**Answer:** A

#### NEW QUESTION 18

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

**Answer:** B

#### NEW QUESTION 23

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

**Answer:** A

#### NEW QUESTION 25

What advanced tool can Salesforce enable for large-scale role hierarchy realignment?

- A. Granular locking
- B. Partitioning Division
- C. Set external organizational-wide default to public read only
- D. Skinny Table Indexing

**Answer:** A

#### NEW QUESTION 27

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

**Answer:** C

#### NEW QUESTION 32

Universal Containers has enabled External Default Sharing and wants to allow for external users to have the External Sharing Default set to Public Read-Only for a custom object. Which two options are valid Internal Default sharing settings for the custom object?

- A. Controlled by Parent
- B. Public Read/Write
- C. Private
- D. Public Read Only

**Answer:** BD

#### NEW QUESTION 34

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The .. yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.

What recommend should an Architect provide to accomplish this?

- A. Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B. Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- C. Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- D. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,

**Answer:** C

#### NEW QUESTION 36

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

**Answer:** CD

#### NEW QUESTION 37

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.

How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Answer:** D

#### NEW QUESTION 38

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object? Choose 2 answers

- A. Public Groups
- B. Roles
- C. Queue
- D. My Case Teams

**Answer:** CD

#### NEW QUESTION 40

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

**Answer:** A

#### NEW QUESTION 45

Universal Containers has requirement to integrate Salesforce with an external system to control record access. What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject\_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

**Answer:** B

#### NEW QUESTION 46

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.
- D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

**Answer:** B

#### NEW QUESTION 49

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

**Answer:** D

#### NEW QUESTION 50

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator? Choose 2 answers.

- A. Disable "Grant Access Using Hierarchies."
- B. Disable the "Create" permission on all other profiles.
- C. Disable the "Read" permission on all other profiles.
- D. Disable the "View All" permission on all other profiles.



**Answer:** AD

#### NEW QUESTION 54

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

**Answer:** BC

#### NEW QUESTION 57

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?

- A. Create a sharing rule to allow the product manager to access the opportunity.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Enable account team and allow users to add the product manager.
- D. Use similar opportunities to share opportunities related to the product manager.

**Answer:** B

#### NEW QUESTION 60

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with field level security permission of read only on certain users' profiles are being updated by this class. How should the architect fix this problem?

- A. Add With Sharing keyword to the class,
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the IsUpdateable() Apex method to test each field prior to allowing update.
- D. Use the WITH SECURITY\_ENFORCED keyword in the SOQL statement.

**Answer:** D

#### NEW QUESTION 65

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

**Answer:** C

#### NEW QUESTION 67

Which two capabilities does the delegated administrator permission provide? Choose 2 answers

- A. Assign users profiles
- B. Unlock users
- C. Set OWD
- D. Create profiles

**Answer:** AB

#### NEW QUESTION 69

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners. Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

- A. Partition data using Divisions
- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

**Answer:** BCE

#### NEW QUESTION 73

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads? Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.

- C. Increase batch size.
- D. Group records by ParentID within a batch.

**Answer:** BD

#### NEW QUESTION 77

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

**Answer:** B

#### NEW QUESTION 79

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private. What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

**Answer:** C

#### NEW QUESTION 83

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed. Which Apex method must be used to make sure only allowed fields are shown to the users?

- A. isReadable()
- B. isShowable()
- C. isAccessible()
- D. isVisible()

**Answer:** C

#### NEW QUESTION 85

Universal Containers wants to store Payment Term Details on the Account object, but the fields should only be visible on certain record types and for certain user profiles. How can a System Administrator quickly determine which user profiles, page layouts, and record types include certain fields?

- A. Log in as each user profile and view the Account Page Layouts.
- B. Use the Field Accessibility Viewer for the fields in question
- C. Universally require the field at the field level.
- D. Click the Field-Level Security for the field on each Profile.

**Answer:** B

#### NEW QUESTION 87

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
- C. Build a standard sharing rule between Job Interview and the Interviewer
- D. Build a workflow email notification to notify the interviewer of the record assignment

**Answer:** A

#### NEW QUESTION 90

Universal Containers has successfully implemented a large Service Cloud rollout for their national call center 3 months ago. One of their largest customer accounts, United Automotive, has over 15,000 open cases. Agents are now having trouble opening new cases for United Automotive. When they try to create a case, the following Error messages appear for them UNABLE\_TO\_LOCK\_ROW They notice that this only occurs for the United Automotive account. If they try to save the case again it will usually work, but the problem seems to be happening more and more often. What option should the Architect recommend?

- A. Review the Account structure to split the United Automotive account into multiple branch accounts.
- B. Review the Customer Service Profile to ensure that they have Read/Write access to the appropriate Case and Account Fields.
- C. Review all Case Sharing Rules and consolidate where appropriate to reduce the total number of sharing rules.
- D. Review all Account sharing rules to ensure that the Customer Service team has Read/Write access to the United Automotive Account.

**Answer:** A

**NEW QUESTION 94**

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users. Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

- A. Escape double quotes in the user input.
- B. Use bind variable in the SOQL query.
- C. Use the `escapeSingleQuotes()` method to sanitize user input.
- D. Use the `with Sharing` keyword on the controller.

**Answer:** B

**NEW QUESTION 97**

To grant Universal Containers sales managers access to shipment records properly it was necessary to the IT Team is worried about improper access to records. Which two features and best practices should a Salesforce architect recommended to mitigate the risk?

- A. Use `isShareable` keyword in Apex classes to assure record visibility will be followed
- B. Use `runAs` system method in test classes to test using different users and profiles.
- C. Use `With Sharing` keyword in Apex classes to assure record visibility will be followed
- D. User `isAccessible` keyword Apex classes to assure record visibility will be followed.

**Answer:** CD

**NEW QUESTION 102**

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- A. Create an owner-based sharing rule on `AccountContactRelation` to grant access to all account contact reps.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount
- D. Give view All access for Accounts to the Retail Sales profile.

**Answer:** C

**NEW QUESTION 104**

What can be done in Profile which is not in Permission Set

- A. Login Hours, Page Layout assignment

**Answer:** A

**NEW QUESTION 105**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and reorg.

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.
- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

**Answer:** BD

**NEW QUESTION 110**

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer:** B

**NEW QUESTION 113**

What should a Salesforce architect recommend to make sure that users that gained access to a custom object record through Apex managed sharing do not lose access to it when its owner is changed?

- A. Create specific Apex Sharing Reason for the custom object.
- B. Use `"runAs"` system method in Apex classes to enforce record visibility.
- C. Use `"With Sharing"` keyword to make sure record visibility will be considered.
- D. Create a new record in `_Share` object with `RowCause 'Manual'`.



**Answer:** A

**NEW QUESTION 116**

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

**Answer:** BD

**NEW QUESTION 117**

Universal Containers has junction object called "Job Production Facility", with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

**Answer:** D

**NEW QUESTION 121**

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field.

How can the Architect support this request? Choose one

- A. Create a permission set in the Category field to read-only and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a custom permission to grant read-only access to Category and assign it to the users.

**Answer:** B

**NEW QUESTION 125**

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP ...> Direct of sales ..> Sales Manager ..> Sales Reps

What is the main problem a Salesforce Architect will face to provide a solution?

- A. Partner Community does not support Role Hierarchy.
- B. Partner User Roles are limited to three levels.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Super User does not work in Partner Community

**Answer:** B

**NEW QUESTION 128**

After testing and deploying a new trigger that creates a related order when a opportunity is closed, the Architect begins receiving complaints of permission error messages appearing when closing an opportunity.

How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Order object.
- C. The trigger handlers class does not use any sharing keywords and the user does not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the order related to the opportunity.

**Answer:** D

**NEW QUESTION 130**

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.

**Answer:** D

**NEW QUESTION 131**

Universal Containers would like to customize the security and sharing features of Salesforce Account Teams. They have decided to implement a Custom Account Team object. They would like the new enhancement to include all of the features of the existing account team, but also utilize Apex and Visualforce on the custom Account Team object.

Which two different approaches should the Architect consider when designing this enhancement? Choose 2 answers

- A. The need to synchronize the AccountTeamMember object with the Custom Account Team object data.
- B. The need to maintain the Account\_share object based upon the Custom Account Team object data.
- C. The need to dynamically create Criteria-Based Sharing rules with Custom Account Team object data.
- D. The need to customize Account screens in Visualforce, as the Account\_share object cannot be maintained programmatically.

**Answer:** AB

#### NEW QUESTION 134

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner.

What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

**Answer:** A

#### NEW QUESTION 136

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

**Answer:** A

#### NEW QUESTION 138

Universal Containers would like to track defects within Salesforce. A defect need to have the following fields:

- Severity
- Type
- Status
- Description

There will be multiple Defects related to the standard Case object. Defects will be assigned to different owners which will often be different to the Case owner.

Which option should the Architect choose to meet the requirement?

- A. Create a relationship between the standard defect object and the standard case object.
- B. Create a custom object for defects and relate it to cases using lookup
- C. Create all defect fields on the case object to track the defect and lookup.
- D. Create a custom object for defects and relate it to cases using master –detail

**Answer:** B

#### NEW QUESTION 140

What is the security vulnerability in the following code snippet? <apex:form>

<apex:commandButtonrerender="outputIt" value="Update It"/> <apex:inputText value="{!myTextField}"/>

<apex:form> <apex:outputPanel id="outputIt"> Value of my Textfield is <apex:outputText Value="{!myTextField}" escape="false"/> <apex:outputPanel>

- A. SOQL Injection
- B. Arbitrary Redirects
- C. Cross-Site Scripting
- D. Access Control

**Answer:** C

#### NEW QUESTION 142

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

**Answer:** AD

#### NEW QUESTION 144

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.

- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

**Answer:** A

**NEW QUESTION 149**

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their data in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- B. Updates to parent and child records are being processed in the same batch.
- C. Updates to parent records and their child records being processed simultaneously in separate threads.
- D. Updates to parent and child records are being processed synchronously in the same threads.

**Answer:** AC

**NEW QUESTION 153**

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